

## 15 MOST COMMON QUESTIONS ASKED IN INTERVIEWS

Employers tend to ask 80-100% of the questions listed below. In answering these, candidates need to always align their answers with the expectation of the employer in terms of the business/organization and how the candidate will fit. Technical competency/experience is not the only yardstick used in measuring candidate suitability for a position; increasingly employers are using other intangibles like cultural/organization fit to determine the employability of an applicant for the job.

From the feedback we get from our talented hires during employer discussions, here are 15 most reoccurring questions asked at interviews:

1. What do you know about the company?
2. Why do you want to leave your current company?
3. Why are you interested in this position?
4. What skills could you bring to the job?
5. What do you like doing best/least in your current role?
6. What do you consider to be your strengths/weaknesses?
7. What is your greatest achievement?
8. Do you prefer to work in a team or alone?
9. Can you work under pressure? Describe an incident where you have had to do so.
10. How would you handle difficult clients/customers?
11. How do you like to be managed?
12. Where would you like to be in five years?
13. What salary are you looking for?
14. What are your leisure interests?
15. Why should I employ you in this position?

### Questions you may wish to ask at an interview

- What is the most important aspect of the job?
- Who will I be working for/with?
- How many people are in the department?
- Are there any periods when business peaks? What effect will this have on the job, if any?
- Are there training programs from which I may benefit?
- Are there promotional prospects?
- What is the salary and are there any benefits?
- How frequently is the salary reviewed?

And a powerful psychological closer:

If I am successful in this process, what will be the first thing you will like me to address on resumption?